

## **Ministry of Civil Aviation**

### **The Egyptian Holding Company for Airports and Air Navigation Cairo Airport Company**

#### **Expression Of Interest (EOI) for the Establishment and Operation of a Commercial Business center (Commercial-Administrative-Service) at Cairo International Airport City**

Cairo Airport Company intends to establish and operate a commercial business center (commercial - administrative -service) in the airport city, we invite the investors to submit an Expression of Interest (EOI) requests.

#### **About the Project**

The general objective of the project is the establishment and operation of a Commercial business center (Commercial-Administrative-Service), the project will be implemented through concession system based on the design-build-Finance-operate-transfer (DBFOT) for the long-term concession contract. An area of approximately 39000 square meters in the Airport City, overlooking the main entrance for the airport from Al-Nasr Road and Sheraton Heliopolis, has been allocated for the establishment and operation of a commercial business center.

#### **Scope of Works:**

- (a) Design and implementation on the basis of development in accordance with the criteria stipulated in the tender documents and the draft of concession contract, which will be submitted later to interested and qualified companies.
- (b) The funding structure of the project.
- (c) Establish, operate, manage and maintain the commercial, administrative, service center during the concession period.
- (d) Transfer of assets to Cairo Airport Company at the end of the concession contract period.

#### **Qualification and Evaluation Criteria Requirements:**

The applicant shall submit the expression of interest request along with the following documents:

- (a) The applicant shall be a registered legal entity and capable of carrying out the tasks of the project, provided the submits documents indicating the legal registration of the company, including the commercial register, etc.
- (b) The applicant shall have an experience of not less than 3 years in establishing and managing commercial centers and have implemented and managed at least a similar project (supporting documents to be attached).
- (c) The financial statement for the last 3 years (approved by a certified external auditor).
- (d) An identification brochure about the investor to prove its ability, experience, structure of the key staff and the marketing experience according to the projects has been implemented by the applicant.
- (e) The expression of interest should, include but not limited, the applicant vision and concept, an initial work plan, the expected construction period, the proposed processing level, management and marketing plan etc.

Interested applicants may form a consortium or joint venture to meet the eligibility criteria, in this case a branch of the company should be established in Egypt to implement the project management.

the applicant shall submit the expression of interest supported by the data and documents required in the advertisement. Applicant maybe invited to provide clarifications and an explanation of the ideas submitted and his vision to carry out such projects.

Qualified companies shall be selected based on the criteria and requirements mentioned above and shall obtain tender documents and submit financial and technical offers. The procedures are subject to the regulations of the purchase and sale system and their procedures for Cairo Airport Company.

The (EOI) to participate, accompanied by the aforementioned required documents, shall be submitted to the headquarters of the commercial sector in Cairo Airport Company - 11776 P.O. / Egypt (End of Orouba Road - Cairo Airport - Terminal 1, Exclusive Service Building, Second Floor - Office of the Accountant / Head of the Commercial Sector) Noting that submitting this letter of interest shall not entail any rights or obligations on both parties.

The deadline to submit EOI is 22 June 2023.

Inquiries, communication, and follow-up requests are sent to the following data:

**Tel.: (+202) 22681269 - Fax: (+202) 22654119**  
**Email: Hossam.Soliman@Cairo-Airport .com**  
**HeadofCommercial.Sector@Cairo-Airport.com**