



Industrial Development Group

Industries Redefined



The **partner of choice** for local and international manufacturers in Egypt's dynamic industrial sector.



Who We Are

Since its launch in 2008, Industrial Development Group (IDG) has grown into a leading industrial developer in Egypt that owns, builds, and manages fully integrated smart industrial parks. Capitalizing on the long-standing success of its parent company – construction heavyweight Samcrete –, IDG launched e² October, one of Egypt's fully integrated industrial parks, which today is home to a diverse array of top-tier local and multinational companies and SMEs. In 2018, IDG broke ground on East Port Said Industrial Zone for investors planning to enter or expand across Europe, the Middle East, and Africa. In 2020,

the company launched its third park, e² Alamein, which is set to become the first eco-sustainable industrial park in Egypt.

IDG supports industrial growth in Egypt and Africa by providing ready-to-operate industrial spaces, and first-rate services and amenities that are designed to support even the most complex investments. Through its parks, the company seeks to introduce circular economy practices that help industries increase their positive impact.



12

years of operation

3

industrial parks

9

trade agreements

+140

investors

22

km²

area under management

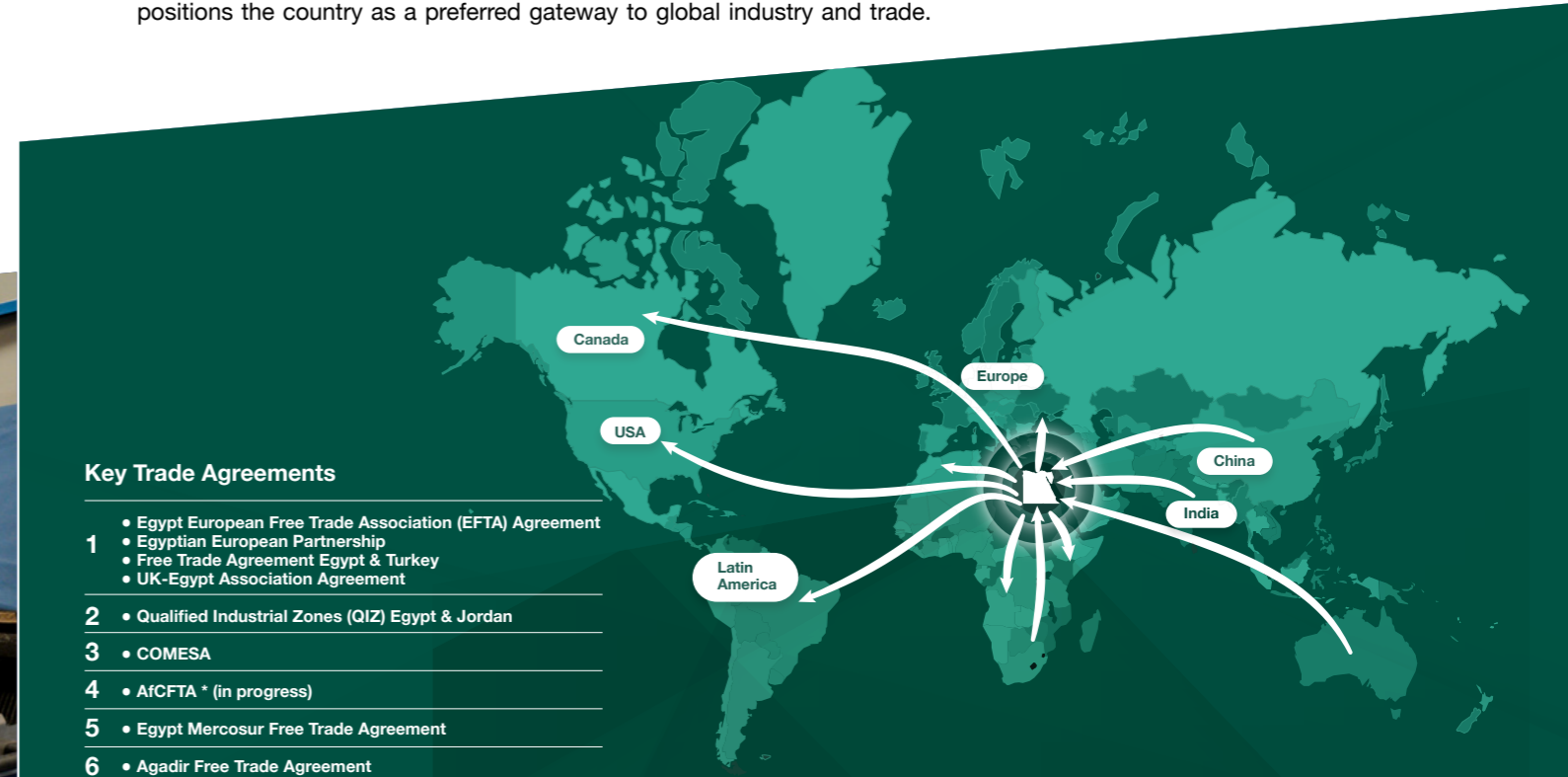
Why We're Different

- IDG's plug and play model offers companies an opportunity to launch operations without significant initial investments in infrastructure
- We provide tenants with state-of-the-art technology through collaboration with global IT brands
- We provide tenants with industrial solutions through plot sales and workshop rentals that are tailored to their business models and growth needs
- We provide a wide variety of bespoke integrated services and amenities that create an all-inclusive business environment for tenants to grow, irrespective of economic climate
- Our parks are strategically located in key trade zones that enjoy agreements and accessibility benefits with a variety of African, Asian, European, and American markets



Egypt's Preferential Trade Agreements

Egypt enjoys trade agreements that provide strategic benefits to global manufacturers and convenient, custom-free access to over 2.8 billion consumers globally. This positions the country as a preferred gateway to global industry and trade.

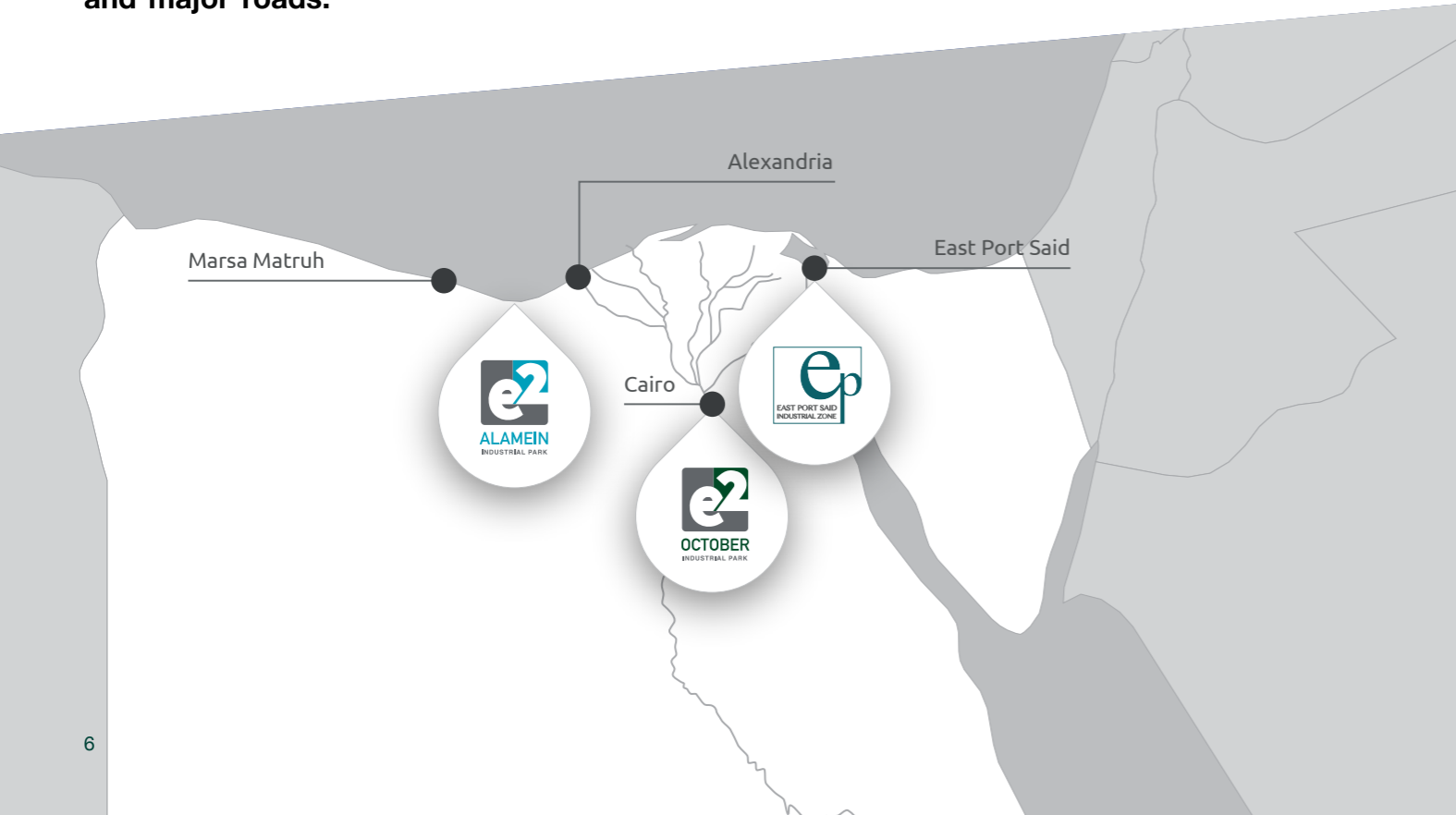


Key Trade Agreements

- 1 • Egypt European Free Trade Association (EFTA) Agreement
• Egyptian European Partnership
• Free Trade Agreement Egypt & Turkey
• UK-Egypt Association Agreement
- 2 • Qualified Industrial Zones (QIZ) Egypt & Jordan
- 3 • COMESA
- 4 • AfCFTA * (in progress)
- 5 • Egypt Mercosur Free Trade Agreement
- 6 • Agadir Free Trade Agreement

*The upcoming signing of AfCFTA (in progress) will see Egypt's preferential trading terms extend into West African countries, including large consumer markets such as Nigeria

IDG's portfolio currently comprises three integrated industrial parks spanning 22 km², strategically positioned near key city centers with easy access to maritime ports, airports, and major roads.



What We Do

Services and Amenities



Plot Sales & Rentals

- Industrial Plots
- Turnkey Factories
- Tailored Units
- Plug and Play Offices
- Commercial Shops & Workspaces



Specialized Services

- Flexible Financing Solutions
- Licensing & Permissions
- Soft-Landing Services
- Advisory & Matchmaking



Key Amenities

- Conference & Meeting Areas
- 24/7 Medical Centers
- Hotel & Guest Services
- Recreational Facilities
- Vocational Training
- Food Courts
- 24/7 Security

IDG Parks



e² October

The first fully integrated industrial park in Egypt

e² October is IDG's first park, established to stimulate and serve local and global industrial development. Situated in proximity to Cairo, the park currently hosts some of the most prominent local and foreign enterprises. It is at 95% capacity as of December 2020.

Launched:

2008

Size:

3.1 km²

Location:

6 October City

Park tenants:

+140

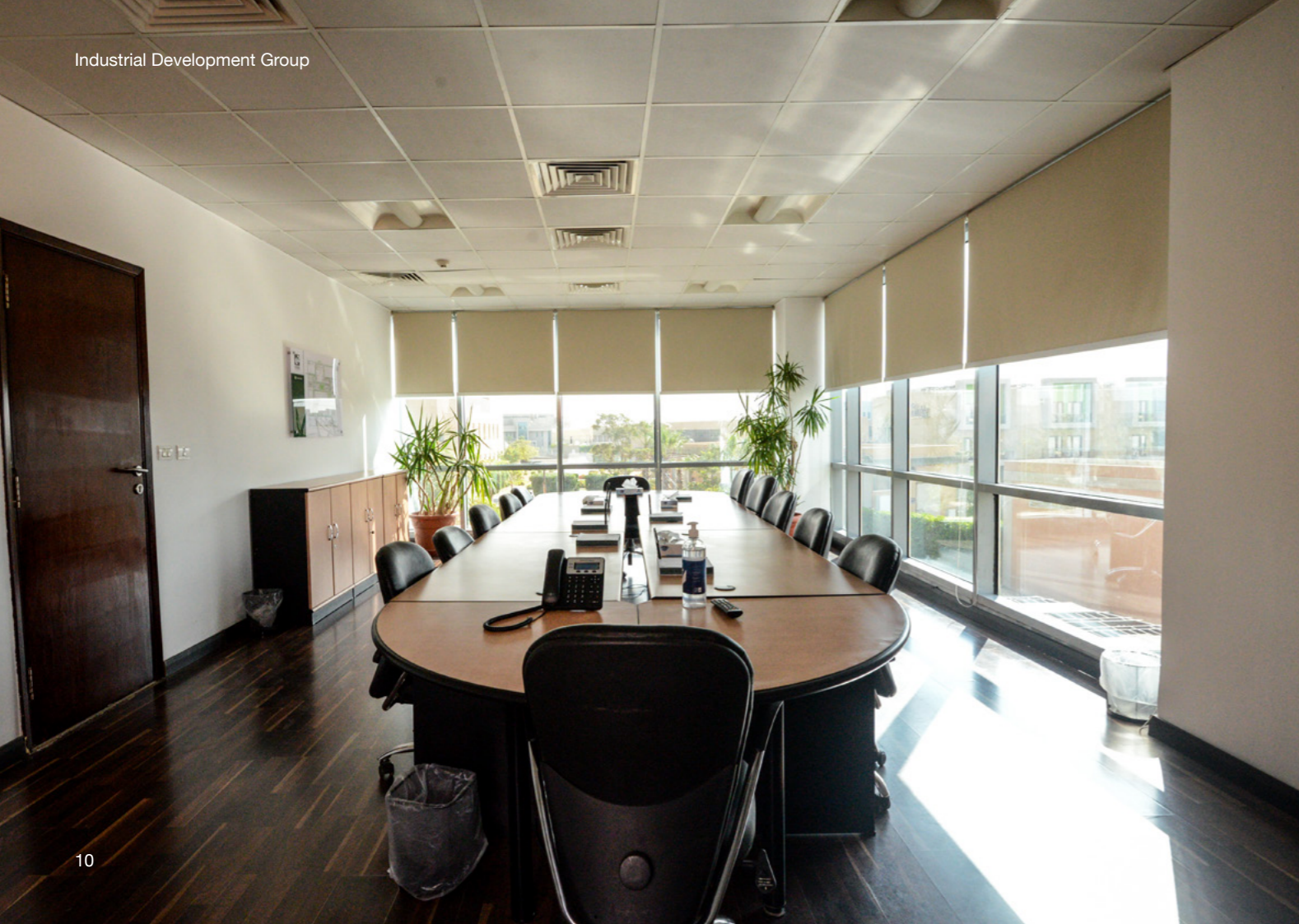
Operational factories:

70

SMEs:

22







East Port Said Industrial Zone

An industrial township offering unmatched global investment opportunities

East Port Said Industrial Zone is the right fit for investors planning to expand in or enter global markets, and is considered a central gateway for far-reaching exports and intercontinental trade.

Launched:

2018

Size:

16.2 km²

Location:

Port Said Governorate

Unique Benefits

- 3 km from the East Port Said seaport
- Custom-free access to over 2.8 billion consumers
- All machinery and equipment used for exports are tax-exempt and duty-free
- Newly established companies will benefit from up to seven years of reduced income tax
- Land concessions provided for up to 50 years





e² Alamein

Egypt's first eco-sustainable industrial park

e² Alamein is set to become Egypt's first eco-sustainable industrial hub and center of operations off its Mediterranean coast, aiming to improve the economic, social, and environmental performance of its tenants.

Launched:

2020

Size:

2.7 km²

Location:

New Alamein City

Unique benefits:

- Strategically located in one of Egypt's key fourth generation cities and futuristic trade hubs
- Connects to a network of roads, monorails, marine ports, and airports that provide strategic logistical advantages
- Employs sustainable business and industrial practices
- Provides easy access to New Alamein City's services and benefits, which are expected to include government services, accommodations, and other facilities



Strategic Partnerships

The National Academy for Science and Skills (NASS)



NASS is a leading model for Technical and Vocational Education and Training (TVET) in Egypt. The academy works to develop a resource pool of skilled individuals and a professional labor ecosystem to drive economic progress aligned with the 4.0 industrial revolution. By building a competitive, competent, and skilled workforce using high-quality trainings, the academy aims to tackle unemployment, productivity, and business competitiveness across Egypt.

NASS is an affiliate of IDG, and provides local industries generally, and our tenants specifically, with skilled workforce and capacity building solutions to serve growth, encourage development, and add value.

Corporate partners:

+150

Funding partners:

10

Accreditations and certifications:

50

Applied technology schools managed by NASS:

4

Partner training centers:

7

Total trainees:

+7,000

Graduates employed as of 2020:

+1,500

Siemens certifications:

1,760

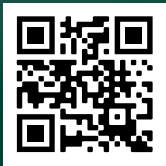
Graduates employment rate:

90%





Industries Redefined



North extensions of the industrial zone, 6 October City, Giza, Egypt.

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