**Summary of Investors’ Pre-Qualification Booklet**

**General Terms**

1- The applicant should be an Egyptian joint stock company whose activities include desert lands reclamation, cultivation and development.

2 - The applicant should be interested in obtaining land areas not less than 2000 Feddans .

3. The applicant should not have been subjected to bankruptcy, insolvency or liquidation of any activity inside or outside Egypt or has been convicted of public money offenses, corruption or tax evasion.

4. The applicant should present a credit worthiness certificate from I-Score

5 - An alliance between a group of companies could be carried out on the same Eligibility Booklet where alliance proportions are determined.

**Eligibility Categories:**

1st category: The applicant is granted the right to apply for obtaining land areas:

of a minimum of 2000 Feddans and a maximum of 6,000 Feddans .

2nd category: of a minimum of 2,000 Feddans and a maximum of 12,000 Feddans .

3rd category: of a minimum of 2,000 Feddans and a maximum of more than 12,000 Feddans .

**Pre-eligibility Standards:**

**First: The Technical Standard:**

The applicant must be an agricultural developer or through his contracting with an agricultural developer who can present proofs of his experience in reclaiming, developing, operating and cultivating of agricultural desert lands as follows:

Category I: ---> 1000 Feddans

Category II: ---> 2500 Feddans

Category III: ---> 5000 Feddans

The agricultural developer must have an expertise of at least five consecutive years, in agricultural land operation, during the last fifteen years.

**Second: The Financial Standard:**

**1 –Capacity of financing by Loans:**

The applicant (or at least one member of the alliance):

Should prove his competency of funding through borrowing from banks or financial institutions for a number of projects which have been completely financed during ten years, with a total financing volume not less than the following:

Category I: ---> 15 million pounds

Category II: ---> 65 million pounds

Category III: ---> 110 million pounds

**2- Capacity of financing by Capital:**

The applicant (or at least one member of the alliance) should be able to demonstrate his ability of capital contribution (through a capital ratio or a subordinated debt) in financing a number of fully delivered projects as follows:

Category I: ---> 15 million pounds

Category II: ---> 65 million pounds

Category III: ---> 110 million pounds

**3- Business Volume:**

The applicant’s average annual business volume during the last three years should be according to the following:

Category I: ---> 10 million pounds

Category II: ---> 25 million pounds

Category III: ---> 50 million pounds

**The applicant and each member of the alliance should present the following:**

1. Complete audit financial statements for the last three financial years accredited by an accounting office.

2. Consolidated balance sheet, income and cash flow statements.

3. The company's financial manager report with the finance auditor’s certification, illustrating the proof of financing all (or part of) the projects through increasing the capital or self (through the company’s retained earnings) or through borrowing from banks.

**Third: the Legal Standard:**

1. Declaration of non-conviction with any criminal penalty, bankruptcy or liquidation of company’s activity.

2. Official and valid commercial register of the applicant or each member of the alliance.

3. Copy of the taxation card of the applicant or each member of the alliance.

4. Ownership structure of the applicant or each member of the alliance.

5. Key information of the applicant or each member of the alliance.

6. Agricultural developer’s identity or a certified true copy of the agreement with an agricultural developer

7. The share of any member of the alliance should not be less than 10%

**Payment Terms (Buying) :**

1. **1000 – 3000 Feddans** 
   1. 5% down payment upon signing the contract
   2. 5% upon receiving the land
   3. 3 Years grace period: one year without interest and two years with 7.5% interest rate
   4. 90% on 6 years installments with 7.5% decreasing interest rate
2. **More than 3000 to 50000 Feddans** 
   1. 5% down payment upon signing the contract
   2. 10% upon receiving the land
   3. Two years grace period with interest 10%
   4. 85% on 5 years installments with 10% decreasing interest rate
3. **The Prices as follows :**
   1. Moghra Area : 25 thousand EGP per Feddans ( Empty Land )
   2. West West Menya : 39 thousand EGP per Feddans (Empty Land)
   3. Extension of West Menya 39 thousand EGP per Feddans (Empty Land)
   4. Old Farafra 29,700 EGP per Feddans (Empty Land)
4. Right-to-use terms :
   1. 1000 EGP per Feddans annually with an increase of 10% every 3 years
   2. Period : 25 years
   3. Areas
      1. West West Menya
      2. Extension of West Menya